

# Europass Curriculum Vitae



## Personal information

First name / Surname **Emmanuel C. Sofianopoulos**  
Address 10 Aigeos Str., 16673, Voula, Greece  
Telephone 0030 210 8951359 Mobile: 0030 6972335147  
E-mail sofianoe@ebrd.com  
Nationality Greek  
Date of birth 15 December 1969  
Gender Male

## WORK EXPERIENCE

**Occupational field** Managing Technology projects team of advisors – **EBRD** European Bank for Reconstruction and Development  
Dates 23/11/2018 - ....

Occupation or position held Team Coordinator in Advanced Technologies Sector  
Main activities and responsibilities Undertake assignments in the Bank's countries of operation in the form of advice for Small Businesses to help them grow and be competitive globally. Activities include organizing a team of International advisors for each specific assignment, train local consultants and supervise implementation of project. Objectives are to assist beneficiary local SMEs to grow in terms of turnover and employees, attract external finance, and align with international best practices to prepare them for new growth, new markets and market economies

Name and address of employer **EBRD**  
One Exchange Square,  
London EC2A 2JN, UK

Type of business or sector SME Finance and Development

**Occupational field** EU PROJECTS consultant  
Dates 2011-....

Occupation or position held Exploitation Expert – Administrative manager  
Main activities and responsibilities DG Research, project ESIC NMP1-SC-2011-ES2000. Assignments for providing Exploitation Strategy Seminars and Business plan development to projects:

- NMP SCAFFOLD “Innovative strategies, methods and tools for occupational risks
- management of manufactured nanomaterials (MNMs) in the construction industry” 280535
- NMP EFEVE “Development of a new high performance material associated to a new technological Energetic, Flexible, Economical, Versatile and Ecological process to make super strong and lightweight components» PROJECT NUMBER 314582
- NMP FASHIONABLE “Development of new technologies for the flexible and eco-efficient production of customized healthy clothing, footwear and orthotics for consumers with highly individualised needs” PROJECT NUMBER 284871
- NMP SUSTAINVALUE “Sustainable value creation in manufacturing networks” Project Number 262931
- FoF 314293 - 3D-HiPMAS Pilot Factory for 3D High Precision MID Assemblies

	<ul style="list-style-type: none"> <li>• HEAT4U "Gas Absorption Heat Pump solution for existing residential buildings". Grant agreement n. 285158. Call identifier FP7-2011-NMP-ENV-ENERGY-ICT-EeB.</li> <li>• IFaCOM, 285489, Intelligent Fault Correction and self Optimizing Manufacturing systems</li> <li>• RESTORATION (Resorbable Ceramic Biocomposites for Orthopaedic and Maxillofacial Applications)</li> <li>• SUS-CON (SUStainable, innovative and energy-efficient CONcrete, based on the integration of all-waste materials)</li> <li>• OPTIMUS OPTIMising the energy USe in cities with smart decision support system 608703, business strategy/plan for their exploitable results and to design a road map</li> <li>• Advanced_SAR, Advanced Techniques for Forest Biomass and Biomass Change Mapping Using Novel Combination of Active Remote Sensing Sensors, 606971, Exploitation Strategy Seminar</li> <li>• EnviGuard, 614057, Development of a biosensor technology for environmental monitoring and disease prevention in aquaculture ensuring food safety, Exploitation Strategy Seminar</li> <li>• CAP4ACCESS 612096, Collective Awareness Platforms for Improving Accessibility in European Cities Regions, Exploitation Strategy Seminar,</li> <li>• SEAFRONT 614034, Synergistic Fouling Control Technologies, ESS CARRIED AS WEBINAR</li> <li>- DG Research, FP7 HEALTHproject MAGICBULLET administrative management.</li> <li>- DG Research, FP7 NMPproject SMARTPRO administrative management.</li> </ul>
Name and address of employer	Selfemployed
Type of business or sector	Consulting
<b>Occupational field</b>	Project Management – Technology Transfer
<b>Company</b>	Open Source Management Ltd.
Dates	2012-....
Occupation or position held	Managing partner
Main activities and responsibilities	<ul style="list-style-type: none"> <li>- CoFunder of the Company, Projects implamented and/or managed:</li> <li>- DG Research, FP7 NMP <b>project SMARTPRO</b>, Project Management, technology assessment and exploitation. Production of antiballistic and antistabing textiles.</li> <li>- DG Research, FP7 NMP <b>project TheBarCode</b>, Project Management, Life Cycle Assessment, technology assessment, technology transfer, dissemination, feasibility studies and exploitation.</li> <li>- Specifications for LCA &amp; Project Management software for commercial use.</li> <li>- DG Research, FP7 NMP <b>project FIBRASPEC</b> technology assessment, Standardisation, dissemination, feasibility studies and exploitation.</li> <li>- DG Research, HORIZON 2020 project <b>EQUINOXGA689510</b>,technology assessment, technology transfer, dissemination, feasibility studies and exploitation</li> <li>- DG Research, HORIZON 2020 project <b>BIO4SELFGA685614</b>,technology assessment, technology transfer, dissemination, feasibility studies and exploitation,</li> <li>- DG Research, HORIZON 2020 project <b>MODCOMPGA689510</b>,technology assessment, technology transfer, dissemination, feasibility studies and exploitation</li> </ul>
Name and address of employer	Open Source Management Ltd., www.osm.eu.com St John's Innovation centre, Cowley Rd, CB4 OWS, UK
Type of business or sector	Software development, Project Management
<b>Occupational field</b>	<b>Project Management</b>
<b>Work experience</b>	<b>PYROGENESIS S.A.</b>
Dates	2006 - 2012
Occupation or position held	Technology transfer consultant for European Projects
Main activities and responsibilities	<b>General Secretariat for Research and Technology.</b> Feasibility study and Exploitation manager in Project BIOMINY, developing composite nanostructured bioimplants.

	<p><b>DG Research</b> Project manager on CRAFT Project BIOTIP (1.9 Meuro - 12 partners) whose purpose is Injection Moulding of Titanium Powders for Biomedical Applications - NMP  <b>DG Research</b> Participation on Feasibility studies and exploitation in the following projects ISSEA, BEARINGS, NAMACO, OFIENGINE</p>
Name and address of employer	Dr Michael Vardavoulias, Managing Director PyroGenesis S.A, Technological Park of Lavrio, 195 00, Lavrio, GREECE, Phone:+30 22920 23477, +30 22920 69203, Fax: +30 22920 69202, Email: pyrogenesis-sa@pyrogenesis-sa.gr
Type of business or sector	advanced materials thermal spray solutions
<b>Occupational field</b>	<b>Project Management</b>
<b>Work experience</b>	<b>Business &amp; Project Management S.A.</b>
Dates	2000 - 2011
Occupation or position held	Responsible for European Projects
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• Preparation, and Management of National and European funded projects</li> <li>• Follow up of trends on EC funding policies</li> <li>• Networking with Research centers and public authorities in Greece and abroad</li> <li>• Formation of Consortia for the implementation of projects</li> <li>• Proposals preparation in response to calls</li> <li>• Management of projects (time delivery, budgeting, reporting, communication)</li> <li>• Dissemination and exploitation of results</li> </ul>
	<p>Main Projects Managed:</p> <p><b>General Secretariat for Research and Technology, ANAPHY</b>, Development of PHY Silicon IPs (2.1 MEuro) Corallia Cluster project.</p> <p><b>DG Research</b>. Technical Manager on the EU project BENTEX (1.3MEuro) whose purpose was Benchmarking the Textiles industries across Europe (9 countries, 16 partners, 450 companies)</p> <p><b>DG Employment and Social affairs</b>. Project Manager of EQUAL project "IDEA" (1.6Meuro – 24 National partners – 4 EU partners) whose purpose was to promote unemployment issues on regional level</p> <p><b>DG Research</b> Project manager on CRAFT Project CATIPRO (1.7 Meuro - 11 partners) whose purpose was researching new materials for dental applications NMP</p> <p><b>DG Employment and Social affairs</b>. Project manager on DIALOGO.S project (0.5 Meuro – 13 partners) addressing industrial relations issues of the banking sector in 7 EU countries.</p> <p><b>General Secretariat for Research and Technology</b>. Project manager on e-classify project, developing an Intellectual Capital, Management System supporting automatic file classification (0.6Meuro – 5 National partners)</p> <p><b>DG Research</b> Project manager on STREP NMP Project ACTIVATION: "Superhigh energy milling in the production of hard alloys, ceramic and composite materials" (4 Meuro – 12 partners)</p> <p><b>DG Research</b> Project manager on CRAFT Project BIOTIP (1.9 Meuro - 12 partners) whose purpose is Injection Moulding of Titanium Powders for Biomedical Applications - NMP</p> <p><b>DG Regional Development</b> Project manager on INTERREG IIC RFO project "ECOSIND" (5.6 Meuro – 4 Countries/regions). The project developed sustainable industrial strategies in 4 EU mediterranean regions</p> <p><b>General Secretariat for Research and Technology</b>. Project manager on AEROMETRISIS project, developing a Lidar system for measuring particles in the atmosphere (1Meuro – 5 National partners)</p>
Name and address of employer	Kleanthi Christidou, Managing Director 64, L.Riencourt Str., ApolloTower, 115 23 Athens, Greece tel: 0030 210 7472820, fax: 0030 210 7472860
Type of business or sector	Management consultants
<b>Work experience</b>	<b>CERECO S.A.</b>
Dates	1998 - 2000

Occupation or position held	Responsible for Innovation & Technology Transfer
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• Technology watch for the materials sector in Greece.</li> <li>• Consortium representative on the Materials Thematic Group of the Innovation project.</li> <li>• Technology Audits,</li> <li>• Transnational technology transfer through inward TT, outward TT and advisory services in SMEs ( Participation in 6 Transnational Success Stories),</li> <li>• Organisation of TT Events, Workshops and conferences in Greece.</li> <li>• 14 Cases of promoting Innovative Management Techniques in SMEs.</li> <li>• Participation in proposal writing and formation of consortia for National and European projects (CRAFT, GROWTH, INTERPRISE, INNOVATION)</li> </ul>
Name and address of employer	Dr C.J. Stournaras General Manager, Ceramics and Refractories Technological Development Company (CERECO) S.A., P.O. BOX: 146 34100 Chalkida, Tel: ++30 262 71811 – 15 fax: ++30 262 7146
Type of business or sector	Technological Development Company

### Work experience

#### DIASTASI TRAINING & CONSULTING SERVICES S.A.

Dates	2004 - 2012
Occupation or position held	External Expert - Scientific responsible on Vocational training courses for Innovation & Technology Transfer
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• Training Advisor</li> <li>• Transnational projects counsellor.</li> <li>• Management consultant</li> </ul>
Name and address of employer	Mr Ioannis Papadimitriou, Chairman, DIASTASI, Training & Consulting services 125-127 Kifisias Av., 11524, Athens Tel: 0030 210 6985820, Fax: 0030 210 6920082
Type of business or sector	Vocational Training

### Work experience

#### NCSR "DEMOKRITOS"

Dates	1992-1993
Occupation or position held	Research assistant in the Advanced Ceramics Lab
Main activities and responsibilities	Participate in a multinational research project developing high density structures simulating earthquake conditions
Name and address of employer	Prof. George Vekinis, Director of Advanced Ceramics Laboratory at the Institute of Materials Science in NCSR "Demokritos" Ag. Paraskevi, Attica, 153 10 Tel: ++301 6503322 Fax: ++301 6533872
Type of business or sector	Public Research Center

### Education and training

Dates	1993-1995
Title of qualification awarded	Mphil (Master by Research) in advanced Ceramics
Principal subjects/occupational skills covered	Thesis title: "Toughening Alumina with short Nickel Fibres"
Name and type of organisation providing education and training	COVENTRY UNIVERSITY
Level in national or international classification	POST GRADUATE
Dates	1988-1992
Title of qualification awarded	B.Eng in Materials Technology

Principal subjects/occupational skills covered	Materials Engineering, Solid state Physics, Corrosion, Advanced Materials, Chemical Engineering Thesis title: "" Superplasticity of aluminium alloys (AlCuZr)""																														
Name and type of organisation providing education and training	COVENTRY UNIVERSITY																														
Level in national or international classification	UNDER GRADUATE																														
<b>Personal skills and competences</b>																															
Mother tongue(s)	<b>GREEK</b>																														
Other language(s)	<b>ENGLISH</b>																														
Self-assessment <i>European level (*)</i>																															
<b>Language</b>	<table border="1"> <thead> <tr> <th colspan="4">Understanding</th> <th colspan="4">Speaking</th> <th colspan="2">Writing</th> </tr> <tr> <th colspan="2">Listening</th> <th colspan="2">Reading</th> <th colspan="2">Spoken interaction</th> <th colspan="2">Spoken production</th> <th colspan="2"></th> </tr> </thead> <tbody> <tr> <td>C2</td> <td>ENGLISH</td> <td>C2</td> <td>ENGLISH</td> <td>C2</td> <td>ENGLISH</td> <td>C2</td> <td>ENGLISH</td> <td>C2</td> <td>ENGLISH</td> </tr> </tbody> </table> <p>(*) <a href="#">Common European Framework of Reference for Languages</a></p>	Understanding				Speaking				Writing		Listening		Reading		Spoken interaction		Spoken production				C2	ENGLISH	C2	ENGLISH	C2	ENGLISH	C2	ENGLISH	C2	ENGLISH
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C2	ENGLISH	C2	ENGLISH	C2	ENGLISH	C2	ENGLISH	C2	ENGLISH																						
Social skills and competences	Over 10 years experience in communicating effectively with high level policy makers and managers (proven by professional experience) Strong inter-personal, multicultural, communication, networking skills																														
Organisational skills and competences	Wide experience in the development of policies and costs benefit scenarios for the financing of VET, balancing expenditures and sources of income for governments and state employment agencies																														
Technical skills and competences	Sound knowledge in the development of entrepreneurial policy and finance performance indicators																														
Computer skills and competences	Ability to use statistical methods of analysis and related computer packages proven by all above mentioned projects																														
Artistic skills and competences	Keen on Sea sports: swimming, fishing, free - diving Volunteer on Sports Events																														
Other skills and competences	Experience since 1998 incorporating successfully in multicultural teams; Fully familiar with existing European Labour market and Research policies, studies and the related literature Since 2004 experience in institution capacity building and support to senior management in VET systems Served as Master sergeant in the 1 <sup>st</sup> Parachutists regiment in Crete for 18 months.																														
Driving licence	Driving licence holder for private cars and motorbikes.																														
<b>Additional information</b>	<p><b>Certified Project Management Professional PMP® from the Project Management Institute</b></p> <p>Attendance of Project Management training regularly (&gt;5 days/ year).</p> <p><b>MEMBERSHIPS</b></p> <ul style="list-style-type: none"> <li>• Technical Chamber of Greece, Rec. No. 82189</li> <li>• Hellenic Ceramic Society</li> <li>• Technological Innovation and Industrial Information Group</li> <li>• Hellenic Biomaterials Society</li> <li>• Project Management Institute Membership No. 812861</li> </ul>																														